

January 26, 2021

The Honorable Ron Wyden, Chairman  
The Honorable Mike Crapo, Ranking Member  
U.S. Senate Committee on Finance  
219 Dirksen Senate Office Building  
Washington, D.C. 20510

Dear Chairman Wyden and Ranking Member Crapo:

The undersigned food and agriculture trade associations respectfully urge confirmation of Katherine Tai to be U.S. Trade Representative.

Our associations represent the vast majority of the food and agriculture sector accounting for roughly one-fifth of the country's economic activity, directly supporting more than 23 million jobs – constituting nearly 15 percent of total U.S. employment.

Ms. Tai is eminently qualified and deeply familiar with the mission of the Office of the U.S. Trade Representative in opening foreign markets and reducing barriers for U.S. food and agriculture workers and exporters for the benefit of consumers in the U.S. and across the globe. We especially value Ms. Tai's demonstrated ability to build bipartisan support for trade policies. We submit that these capabilities are essential to the success of the next Trade Representative in addressing the most pressing trade policy issues, including trade relationship challenges with China and the European Union, as well as enforcement of existing trade agreements and tackling non-tariff barriers to trade. We believe that Ms. Tai has the experience and expertise to secure greater market access for U.S. products and ensure enforcement of clear and fair rules with our trade partners so U.S. food and agriculture workers and our industry sectors may fairly compete in the global economy.

Please feel free to call upon any of the undersigned associations to expand upon our rationale for supporting the nomination of Katherine Tai.

Sincerely,

Agribusiness Council of Indiana

Agricultural Retailers Association

Almond Alliance of California

American Bakers Association

American Beekeeping Federation

American Dairy Products Institute

American Farm Bureau Federation

American Feed Industry Association

American Fruit and Vegetable Processors and  
Growers Coalition

American Seed Trade Association

American Soybean Association

American Sugar Alliance

Animal Health Institute

Association of Equipment Manufacturers

Biotechnology Innovation Organization

California Association of Winegrape Growers

California Cherry Export Association

California Fresh Fruit Association

California Grain and Feed Association

California League of Food Processors  
California Pear Growers Association  
California Table Grape Commission  
Colorado Dairy Farmers  
Consumer Brands Association  
Corn Refiners Association  
Cotton Warehouse Association of America  
Crop Insurance Professionals Association  
Dairy Producers of New Mexico  
Distilled Spirits Council of the U.S.  
Farmers for Free Trade  
Florida Tomato Exchange  
FMI - Food Industry Association  
Food Northwest  
Fresh Produce Association of the Americas  
Global Cold Chain Alliance  
Hop Growers of America  
Illinois Pork Producers Assoc.  
Imperial Valley Asparagus Growers Association  
Indiana Dairy Producers  
Institute of Shortening and Edible Oils  
International Dairy Foods Association  
Iowa Pork Producers Association  
Iowa State Dairy Association  
Kansas Dairy Association  
Kansas Grain and Feed Association  
Kansas Pork Association  
Leather & Hide Council of America  
Maryland & Virginia Milk Producers  
Meat Import Council of America, Inc.  
Michigan Agri-Business Association  
Michigan Apple Association  
Michigan Pork Producers Association  
Midwest Food Products Associations, Inc.  
Milk Producers Council  
Minnesota Grain and Feed Association  
Minnesota Pork Producers Association  
Missouri Pork Association  
National Association of State Departments of Agriculture  
National Association of Wheat Growers  
National Confectioners Association  
National Corn Growers Association  
National Cotton Council  
National Council of Farmer Cooperatives  
National Fisheries Institute  
National Grain and Feed Association  
National Milk Producers Federation  
National Oilseed Processors Association  
National Pecan Federation  
National Pork Producers Council  
National Potato Council  
National Sorghum Producers  
National Turkey Federation  
Nebraska Grain and Feed Association  
New York Pork Producers  
North American Export Grain Association  
North American Meat Institute  
North American Millers' Association  
North American Renderers Association  
North Carolina Pork Council  
Northeast Agribusiness and Feed Alliance  
Northwest Horticultural Council  
Ohio Pork Council

Oklahoma Grain & Feed Association  
Oregon Dairy Farmers Association  
Oregon Feed and Grain Association  
Organic Trade Association  
Pacific Northwest Grain & Feed Association  
Panhandle Peanut Growers Association  
Pet Food Institute  
Produce Marketing Association  
Rocky Mountain Agribusiness Association  
SNAC International  
South Dakota Dairy Producers  
South East Dairy Farmers Association  
Southwest Council of Agribusiness  
Sweetener Users Association  
Tennessee Feed and Grain Association  
Tennessee Pork Producers Association  
Texas Grain and Feed Association  
The Hardwood Federation  
U.S. Apple Association  
U.S. Dairy Export Council  
U.S. Wheat Associates  
United Fresh Produce Association  
United States Peanut Federation  
US Rice Producers Association  
USA Poultry and Egg Export Council  
USA Rice Federation  
Virginia Pork Council  
Washington Apple Commission  
Western Growers  
Western Peanut Growers Association  
WineAmerica  
Wisconsin Agri-Business Association